



Job Description | Investment Sales Associate

The Opportunity:

Aline Capital is looking for A-players ready to dive into the dynamic world of commercial real estate. Our firm is built around a simple purpose: *"To generate wealth for our employees and clients through superior knowledge of real estate investing."* We are more than just a team; we're a community of professionals driven by excellence, collaboration, and results. If you're excited by the challenge and inspired by our core values—*Advisory, Abundance, Greatness, and Team*—we'd love to hear from you.

Who We Are:

We are a fully integrated commercial real estate and capital markets advisory firm. We offer investment sales, leasing, and debt and equity advisory services to commercial real estate developers and investors. We proudly operate as a boutique firm, focusing on transactions between \$2 million and \$50 million across the Southeast. If these concepts excite you, we want to meet you!

Who We're Looking For:

We're seeking self-motivated individuals who are capable of rising to the challenge of a fast-paced work environment and are driven to achieve long-term rewards. The ideal candidate:

- Bets on themselves and continually seeks knowledge,
- Thrives as a team player, prioritizing collective success,
- Shows resilience in the face of challenges,
- Understands the value of early sacrifices for future gains.

Who We're NOT Looking For:

- Candidates who prioritize personal accolades over team success
- Individuals that find solace only in a steady paycheck
- People that are hesitant to keep learning
- Candidates seeking a traditional 9-to-5 job

Key Responsibilities:

- Connect with potential clients and industry professionals to secure valuable brokerage assignments
- Support every stage of commercial real estate transactions with guidance from a Team Leader
- Conduct financial analyses and property modeling
- Perform market research and compile insightful data
- Expand business through cold calls, networking, and industry events
- Communicate effectively with clients, ensuring top-notch service
- Travel for site inspections and connecting with clients and investors as needed
- Engage in weekly production meetings to streamline deal processes

Compensation:

Mastering this role with proficiency will lead to life-changing rewards. If you're already fixated on compensation before knowing more about this unique opportunity, it may not be the right fit. While the industry is known for its commission-only structure that provides unlimited earning potential, if you're the right candidate and require something to help you get started, we're willing to invest in the right people.

How to Apply:

To apply, please send your resume along with a brief message sharing your "why"- what drives you to grow and why you're passionate about pursuing a career with us. We're excited to hear your story. Send all application materials to AHall@alinecapital.com.